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CONDITIONS

1. COMMENCEMENT

- 1.1 The Customer shall provide BT with the Application at the same time as the Order Form is signed by the Customer. After BT has received the Application and after the Commencement Date, BT will pass on the Application to the Company. BT will not accept any Application on behalf of the Company and the Company will not act on behalf of BT. BT does not accept any liability in the event that the Application is not accepted by the Company.
- 1.2 If after the Commencement Date:
 - (a) the Customer Finance Agreement is not executed before the scheduled delivery date; or
 - (b) an acceptance certificate is not signed in accordance with clause 3.1(a); or
 - (c) the Customer is in breach of clause 4

then these Conditions will be replaced by the BT Standard Terms. The definition of Contract will be amended accordingly and the Customer will pay the charges in the Order Form directly to BT.

2. PROVISION OF THE EQUIPMENT, MAINTENANCE AND SERVICE

- 2.1 Subject to clause 1.2 the Equipment is provided under the terms of the Contract. Maintenance and Services are provided under the standard BT terms and conditions for the relevant service the payment terms of which are amended by the Contract.
- 2.2 BT will try to supply and install the Equipment by any date agreed with the Customer, but all dates are estimates.
- 2.3 If the Customer delays or prevents the delivery or installation of the Equipment, BT may apply reasonable additional charges and/or claim a reasonable extension to any date agreed under clause 2.2. BT will notify the Customer in writing of any additional charges, which the Customer will pay directly to BT and not to the Company.

Site Preparation, Access and Installation

- 2.4 The Customer agrees to prepare the Site according to any instructions BT may give and to provide BT with reasonable access to the Site for the purposes of the Contract.
- 2.5 The Customer will obtain any permission needed, including permission for any changes to the Site.
- 2.6 The Customer and BT will meet each other's reasonable safety and security requirements when on the Site. If the Customer or BT damages the other's equipment it must pay for any repair or replacement needed. This does not apply where the damage results from normal use.
- 2.7 The Customer is responsible for making the Site good after any work undertaken by BT at the Site including putting items back and for any re-decorating.

3. ACCEPTANCE

- 3.1 Acceptance of the Equipment by the Customer will take place on the earlier of:
 - (a) the date the Customer signs the acceptance certificate, or
 - (b) the date when the Customer begins to use the Equipment.
- 3.2 The Customer agrees that use of the Equipment before the acceptance certificate is signed may affect the acceptance by the Company of the Application or Customer Finance Agreement. Where the Company

requires an acceptance certificate but the Customer has used the Equipment before signing the acceptance certificate, clause 1.2 will apply.

- 3.3 Acceptance will not be prevented by minor faults that do not affect the Equipment's performance, but BT will fix those minor faults within a reasonable time.
- 3.4 Maintenance will begin on acceptance as set out in this clause or as otherwise agreed in writing between the parties.

4 CUSTOMER'S OBLIGATIONS

- 4.1 Until it has accepted the Equipment, the Customer will:
 - (a) keep the Equipment safe and only use it in accordance with any instructions BT may give;
 - (b) not move the Equipment or any part of it from the Site;
 - (c) ensure that the Equipment is without risk to health;
 - (d) only use or allow the Equipment to be used for any purpose for which it is designed;
 - (e) not make any alterations or attachments to the Equipment without BT's prior written consent. If BT gives its consent, any alterations or attachments will become part of the Equipment;
 - (f) not sell, charge, assign, transfer or dispose of or part with possession of the Equipment or any part of it;
 - (g) not allow any lien, encumbrance or security interest over the Equipment, nor pledge the credit of BT for the repair of the Equipment or otherwise;
 - (h) not claim to be owner of the Equipment and ensure that the owner of the Site will not claim ownership of the Equipment, even if the Equipment is fixed to the Site;
 - (i) indemnify BT against all claims and proceedings arising from the Customer's use of the Equipment or if the Equipment is stolen or damaged as a result of the Customer's negligence or gross misconduct. The Customer will keep BT informed of anything which may affect the rights of BT, or involve BT in any proceedings, loss or liability.

5 RISK AND OWNERSHIP

- 5.1 Risk passes to the Customer on delivery of the Equipment, but the Customer will not be liable for any loss or damage that is caused by BT's negligence.
- 5.2 When the Customer accepts the Equipment, the Customer acknowledges that the Company will become the owner of the Equipment (except for the Intellectual Property Rights) in place of BT.
- 5.3 Until title transfers to the Company:
 - (a) the Equipment will appear in the Customer's books in the name of BT; and
 - (b) in the event of Bankruptcy or threatened seizure of the Equipment, the Customer will immediately notify BT and BT may take action to repossess the Equipment. The Customer will also notify interested third parties of BT's ownership of the Equipment.

6 GUARANTEE

- 6.1 If, for 12 months (or any other period notified to the Customer by BT in writing) from acceptance of the Equipment, BT is notified of a fault in the Equipment which is due to faulty design, manufacture or materials, or the negligence of BT, BT will where necessary by arrangement with the Company and/or the Customer, replace or (at its option) repair the faulty part free of charge provided that:
 - (a) the Equipment has been properly kept, used and maintained in accordance with the manufacturer's or BT's instructions, if any, and has not been modified except with BT's written consent; or
 - (b) the fault is not due to accidental or wilful damage; interference with or maintenance of Equipment by persons other than BT; or
 - (c) the fault is not due to faulty design by the Customer where the Equipment has been manufactured to the Customer's design.
- 6.2 This guarantee does not cover fair wear and tear.
- 6.3 Unless agreed otherwise by BT in writing, where Equipment is installed by the Customer, the Customer will normally be required to return faulty Equipment to BT (where necessary, by arrangement with the Company and/or the Customer), unless BT agrees otherwise in writing.
- 6.4 If the Customer reports a fault and BT finds there is none or that the Customer has caused the fault, BT may apply a charge.
- 6.5 Except where the Customer relies on BT's written advice, it is the Customer's responsibility to satisfy itself as to the suitability of Equipment for its needs.
- BT does not warrant that the Software supplied under the Contract will be free of all faults or that its use will be uninterrupted, but BT will remedy those defects which significantly impair performance (where necessary by arrangement with the Company and/or the Customer) within a reasonable time.

7 CHARGES

- 7.1 Subject to clause 1.2 the charges for the Equipment, Maintenance and Service are as detailed on the Order Form and are shown for reference purposes only. The applicable Charges will be payable by the Customer to the Company under the Customer Finance Agreement.
- 7.2 BT will send bills for any charges that arise from clause 2.3 and 6.4 to the address notified by the Customer to BT.
- 7.3 Unless otherwise stated, charges:
 - (a) include delivery within the UK.
 - (b) are exclusive of VAT which is chargeable at the applicable rate.
- 7.4 Payment for charges that arise from clause 2.3 and 6.4 is due on the date specified on the bill.

Late Payment

- 7.5 If BT does not receive payment by the due date, BT may charge the Customer daily interest on late payments at a per annum rate equal to 7% above the base lending rate of the European Central Bank for the period beginning on the date on which payment is due and ending on the date on which payment is made.
- 7.6 If the Customer does not pay a bill for any charges that arise from clause 2.3 and 6.4, BT may instruct a debt collection agency to collect payment (including any interest) on its behalf. If BT instructs a debt collection agency, the Customer must pay BT an additional sum to cover the reasonable costs incurred by BT in instructing the debt collection agency.

7.7 If any sum owed by the Customer to BT under the Contract or any other contract the Customer has with BT is not paid by the due date, BT may deduct this sum from any payment or credit due to the Customer under the Contract or any other contract with BT.

8. CHANGING THE CONTRACT

8.1 The Contract cannot be varied without the written agreement of the parties, except that BT may make minor changes to the specification of the Equipment and/or Maintenance which do not affect the performance.

9. ENDING THE CONTRACT

- 9.1 BT may end the Contract at any time
 - (a) before BT delivers the Equipment or the Customer takes possession of the Equipment on 7 days written notice to the Customer.
 - (b) with immediate effect if the Customer:
 - (i) breaches the Contract and, if the breach is capable of remedy, fails to put right the breach within a reasonable time of being asked by BT to do so; or
 - (ii) suffers Bankruptcy.
- 9.2 In the event of termination of the Contract, or termination or expiry of the Customer Finance Agreement, BT, at its discretion, may continue to provide the Equipment, Maintenance and Services and clause 1.2 will apply.

10. LIMITATION OF LIABILITY

- 10.1 BT accepts liability as set out in clause 10 in relation to the Equipment and Maintenance. Liability in relation to the Services is subject to the standard BT terms and conditions for the relevant service.
- 10.2 Neither the Customer nor BT excludes or restricts its liability for death or personal injury caused by its own negligence or the negligence of its employees or agents acting in the course of their employment or agency or for fraudulent misrepresentation or to any extent not permitted by law.
- 10.3 Neither the Customer nor BT shall be liable to the other in contract, tort (including negligence), breach of statutory duty or otherwise for any direct loss of profit, revenue, time, anticipated savings or profit or revenue, opportunity, data, use, business, wasted expenditure, business interruption which may arise in relation to the Contract whether or not the Customer or BT was advised in advance of the possibility of such loss or damage.
- 10.4 Neither the Customer nor BT shall be liable to the other in contract, tort (including negligence), breach of statutory duty or otherwise for any indirect or consequential loss of profit, revenue, time, anticipated savings or profit or revenue, opportunity, data, use, business, wasted expenditure, loss of or damage to physical property, business interruption or for any other indirect or consequential loss or punitive damages which may arise in relation to the Contract whether or not the Customer or BT was advised in advance of the possibility of such loss or damage.
- 10.5 Subject to clauses 10.2,10.3 and 10.4, the Customer and BT accept liability to the other in contract, tort (including negligence) breach of statutory duty or otherwise for direct loss to a value not to exceed:
 - (a) £1,000,000 for loss of or damage to physical property; and
 - (b) for all other loss or damage, the greater of either
 - (i) £25,000; or
 - (ii) 125% of the amounts paid by the Customer under the Contract.
- 10.6 Clause 10.5 will not apply to any obligation to pay charges or to clauses 4.1 (i), 11.5 or 11.6.

10.7 Each part of this clause operates separately. If any part of a clause is held by a Court to be unreasonable or inapplicable the rest of the clause shall continue to apply.

11. INTELLECTUAL PROPERTY AND CONFIDENTIALITY

Intellectual Property

- 11.1 Except as expressly set out in the Contract, the Customer and BT do not acquire any rights or licences to the other's Intellectual Property Rights.
- 11.2 If Software is provided to enable the Customer to use the Equipment, BT grants the Customer a non-exclusive, non-transferable licence to use such Software for its own use.
- 11.3 If the Customer is supplied with Software licensed by third parties who require the Customer to accept their terms of use, the Customer must keep to those terms.
- 11.4 Except as permitted by applicable law or as expressly permitted under the Contract the Customer must not, without BT's prior written consent, copy, de-compile or modify any Software, copy manuals or documentation or permit anyone else to do so.
- 11.5 BT will indemnify the Customer against all third party claims brought against the Customer, that the provision of the Equipment to the Customer infringes the Intellectual Property Rights of any third person.
- 11.6 The indemnity set out in clause 11.5 does not apply to infringements arising out of :
 - (a) the use of the Equipment in conjunction with any equipment, software or any other service not supplied by BT; or
 - (b) any modification which was not made by BT or with BT's prior written consent; or
 - (c) designs or specifications supplied by the Customer; or
 - (d) the use of the Equipment other than in accordance with the terms of the Contract; or
 - (e) breach by the Customer of clause 11.3.

The Customer will indemnify BT against all claims and proceedings arising from such infringements.

- 11.7 As a condition of the indemnities in clauses 11.5 and 11.6 the indemnified party must:
 - (a) notify the indemnifying party promptly in writing of any allegation of infringement;
 - (b) make no admission relating to the infringement:
 - (c) allow the indemnifying party to conduct all negotiations and proceedings in respect of any such claims and give it all reasonable assistance in doing so (the indemnifying party will pay the other party's reasonable expenses for such assistance); and
 - (d) where BT is the indemnifying party, allow BT to modify the Equipment as set out in clause 11.8.
- 11.8 If the Equipment becomes, or BT believes it is likely to become, the subject of a claim of infringement of any Intellectual Property Rights BT, at its option and expense, may secure for the Customer a right of continued use or modify or replace the Equipment so that it is no longer infringing, provided that the modification or replacement does not materially affect the performance of the Equipment. If the indemnity offered by BT in clause 11.5 applies and none of the remedies in this clause is available to BT on reasonable terms, BT may collect the Equipment from the Site and refund the sums paid for the Equipment by the Customer to BT.

Confidentiality

- 11.9 Except to the extent any disclosure is required by law BT and the Customer will keep in confidence any information, whether written or oral, of a confidential nature obtained under or in connection with the Contract. The Customer and BT will not, without the consent of the other, disclose such information to any person other than:
 - (a) their Group Company employees or professional advisers who need the information in order for the Customer or BT to fulfil its obligations under the Contract; or
 - (b) in the case of the Customer, its employees to the extent necessary to use the Equipment;
 - (c) in the case of BT, the employees or professional advisers of its suppliers who need the information in order for BT to fulfil its obligations under the Contract.
- 11.10 Information will not be treated as confidential if it is:
 - (a) in the public domain other than in breach of the Contract; or
 - (b) lawfully in the possession of the Customer or BT before disclosure has taken place; or
 - (c) obtained from a third person who is free to disclose it; or
 - (d) replicated independently by someone without access or knowledge of the Information.
- 11.11 Where the Freedom of Information Act 2000 applies to the Customer and the Customer receives a request under the Act that includes any information held by the Customer that was provided by BT in connection with the Contract the Customer will:
 - (a) notify BT immediately of the request; and
 - (b) give BT at least five working days to make representations.

12. GENERAL TERMS

Matters Beyond Reasonable Control

- 12.1 (a) If the Customer or BT is unable to perform, or is delayed in performing, any obligation under the Contract because of something beyond its reasonable control including act of God, lightning, flood, exceptionally severe weather, fire, explosion, war, civil disorder, industrial disputes or acts or omissions of local or central government or other competent authorities, or beyond the reasonable control of its suppliers, it will have no liability to the other for that failure or delay in performing.
 - (b) If any of the events detailed in clauses 12.1(a) continue for more than three months the Customer or BT may end the Contract in whole or part by written notice to the other.

Escalation and Dispute Resolution

- 12.2 (a) BT will try to work through any dispute that the Customer may have with BT. If this does not resolve the dispute then the Customer may refer the matter to the relevant dispute resolution service as follows:
 - (i) where appropriate, in accordance with the details set out in <u>BT's Code of Practice for</u> Residential Customers and Small Businesses; and
 - (ii) otherwise, as set out in clause 12.2 (b) below.

- (b) Any dispute must be raised in writing with the Customer's or BT's representative as appropriate giving all relevant details including the nature and extent of the dispute. The Customer and BT will use reasonable endeavours to resolve any dispute as follows:
 - (i) a dispute which has not been resolved by the Customer's or BT's representative within 14 days of being raised may be referred by the Customer or BT to the first level by written notice to the other; and
 - (ii) if the dispute is not resolved at the first level within 14 days of referral, the Customer or BT may refer the dispute to the second level by written notice to the other.

The Customer's and BT's representatives at the first and second levels are as notified by the Customer and BT to the other from time to time.

- (c) If the dispute is not resolved after the procedures detailed in clause 12.2(b) have been followed then, if the Customer and BT agree, the dispute will be settled by mediation in accordance with the procedures specified by the Dispute Resolution Service Chartered Institute of Arbitrators ("DRS CiArb"). If the dispute is referred to a mediator:-
 - (i) the mediator will be appointed by agreement of the Customer and BT. If the Customer and BT fail to agree within seven days of a proposal by one party, the mediator will be appointed by DRS CiArb; and
 - (ii) all negotiations on the dispute and any agreement reached will be kept confidential.
- (d) Nothing in this clause 12.2 shall prevent the Customer or BT from exercising any rights and remedies that may be available in respect of any breach of the provisions of the Contract.

Transfer of Rights and Obligations

- 12.3 The Customer and BT may not transfer any of their rights or obligations under the Contract without the written consent of the other, except that:
 - (a) The Customer may transfer its rights or obligations or both to a Group Company with the written consent of BT, such consent not to be unreasonably withheld or delayed; and
 - (b) BT may transfer its rights or obligations or both to a Group Company without consent provided that it notifies the Customer that it has done so.

Severability

12.4 If any term of the Contract is held invalid, illegal or unenforceable by any court of competent jurisdiction, it will be severed and the remaining terms will continue in full force as if the Contract had been made without the invalid, illegal or unenforceable terms.

Survival

Subject to clause 11.3, clause 11.2 will survive the termination or expiry of the Contract and clauses 11.9 and 11.10 will survive the termination or expiry of the Contract for two years.

Entire Agreement

- 12.6 (a) The Contract contains the entire agreement between the Customer and BT and replaces all previous written or oral agreements relating to its content.
 - (b) The Customer and BT agree that:
 - (i) they have not been induced to enter into the Contract by, nor have they relied on, any statement, representation, warranty or other assurance not expressly incorporated; and

- (ii) in connection with the Contract their only rights and remedies in relation to any statement, representation, warranty or other assurance are for breach of the Contract and that all other rights and remedies are excluded.
- (c) The terms of clauses 12.6(a) and 12.6(b) will not affect the rights or remedies of the Customer and BT for any fraudulent misrepresentation.

Waiver

12.7 A failure or delay by the Customer or BT to exercise any right or act upon a breach under the Contract will not be a waiver of that right or breach. If the Customer or BT waives a right or breach of the Contract, that waiver is limited to the particular right or breach.

Rights of Third Parties

12.8 A person who is not the Customer or BT (including an employee, the officer, agent, representative or subcontractor of the Customer or BT) has no right under Contracts (Rights of Third Parties Act 1999) to enforce any term of the Contract. This does not affect any right or remedy that exists or is available apart from that Act.

Notices

- 12.9 Notices given under the Contract must be in writing and delivered to the following addresses:
 - (a) to BT at the address shown on the bill or any address which BT provides to the Customer for this purpose; or
 - (b) to the Customer at the address to which the Customer asks BT to send bills, the address of the Site or, if the Customer is a limited company, its registered office.

This clause does not apply to notices given under clause 7.2.

Law and Jurisdiction

12.10 The Contract is governed by the law of England and Wales and is subject to the non-exclusive jurisdiction of the English courts.

Data Protection

12.11 The Customer and BT will comply with their respective obligations under the Data Protection Act 1998 and any data protection, privacy or similar laws that apply to any personal data processed in connection with the Contract. The Customer and BT will provide such help and co-operation as is reasonably necessary or requested by the other to enable compliance with this clause.

Customer's Instructions

12.12 BT may take instructions from a person whom it thinks, with good reason, is acting with the Customer's permission.

13 **DEFINITIONS**

13.1 In the Contract the following terms have the meanings shown next to them:

Application the Customer's application to the Company to enter into a Customer Finance

Agreement

Bankruptcy an event where bankruptcy or insolvency proceedings are brought against the

Customer or the Customer does not make any payment under a judgement of a Court on time or the Customer makes an arrangement with its creditors or a receiver, an administrative receiver or an administrator is appointed over any of the Customer's assets or the Customer goes into liquidation or a

corresponding event under Scottish Law

BT British Telecommunications plc of 81 Newgate Street, London EC1A 7AJ,

registered in England No. 1800000

Commencement Date the day after the date BT countersigns the Order Form as sent to BT by the

Customer.

Company a finance house or other third party to whom the Customer applies for financial

facilities under a Customer Finance Agreement

Conditions these conditions of Supply (where Customer applies to a Finance House or

other third party for financial facilities)

Contract this agreement for the provision of any Equipment, Maintenance and Service

between BT and the Customer comprising in order of precedence:

the Order Form; the Conditions: and

any other documents and terms expressly incorporated into the Contract

The Customer confirms that by signing the Contract it does so in the course of

a business

Customer the person with whom BT contracts to supply the Equipment, Maintenance and

Service

Customer Finance

Agreement

any agreement between the Customer and the Company for any financing

facilities for the Equipment, Maintenance and Services

Equipment each item of equipment, including any Software, specified on the Order Form

Group Company

a subsidiary or holding company including a holding company, or a subsidiary

of any such holding company, all as defined by Section 1 of the Companies

Act 2006 and as subsequently re-enacted

Intellectual Property

Rights

any patent, petty patent, registered design, copyright, design right, database right, rights in designs, invention, semiconductor topography right, know-how,

or any similar right exercisable in any part of the world and including any applications for the registration of any patents or designs

Maintenance the maintenance option, if any, specified on the Order Form and further

described in the relevant Service Schedule(s) to BT's standard Conditions for

Maintenance Service set out at :

www2.bt.com/static/i/btretail/panretail/terms/bt005.htm

Order Form the document that sets out the Equipment, Maintenance and Services to be

supplied under the Contract

Service any services specified on the Order Form which may be subject to separate

terms and conditions

Site the place at which the Equipment is delivered, kept or installed and the

Maintenance is provided

Software any software forming part of the Equipment and associated written and

electronic documentation and data provided by BT under the Contract

Standard Terms

BT's standard Conditions for Maintenance Service set out at :

<u>www2.bt.com/static/i/btretail/panretail/terms/bt005.htm</u> and the standard Conditions of Sale which can be found at <u>www2.bt.com/static/i/btretail/panretail/terms/bt004.htm</u>