



# Mobile solutions that drive better outcomes for your communities

Enabling digital organisations to increase effectiveness and reduce costs



# Help your workforce to do more, wherever they're working from

Every organisation is under pressure to do more with less. It's one of the greatest challenges facing local government today. Budgets are shrinking, but citizens and central government demand more.

Despite this challenge, there's a huge opportunity to empower your people to make decisions on the ground — the ones who work wherever your citizens are. By helping them to do more on the move, you can increase efficiency, improve outcomes, and save time and money, all while making lives better.

When mobile workers have the tools and technology they need, they can be more productive, attend more appointments every day, and save time and money on travel. What's more, with the right information at their fingertips, they can spend time on what matters — giving every citizen the great service they deserve. Whether they're in a care home, at the community centre, or carrying out housing inspections — we're giving workers the tools and technology to access the information they need securely, as well as the support to do more. At the heart of our solutions is our market-leading mobile network — with 4G in more places than anyone else, it's won more awards since 2015 than any of our competitors.



## Meeting the challenges of mobile working

When it comes to helping your people work better on the move, having a partner with reliable, scalable and secure solutions should be your priority. A truly mobile workforce relies on great connectivity. And the sensitive nature of your work means security is paramount. Here's how we can help:



- **With our award-winning network, you can work anywhere.** We've got the fastest 4G in more places than anyone else. Our download speeds are twice as fast as any other network, too. With millions of Wi-fi hotspots across the UK, you can stay connected wherever you are. We're delivering the new 4G emergency services network — providing over 99.6% population coverage of the UK, more than any of our competitors.
- **We can connect new sites to a superfast mobile data network in just days.** Our fully-managed Rapid Site service uses the latest in mobile technology and our 4G network to give you on-site connectivity in a matter of days. With a fast set up taken care of, you're free to stay productive and focus on what really matters.
- **We can connect your entire fleet with 4G mobile data.** Through our Connected Vehicle service, transport-grade 4G Wi-fi routers can keep every vehicle in your organisation (and the people in them) connected. It's ideal for maintenance teams, or social workers, who are based on the road and need constant connectivity for their laptops, tablets or mobile devices.
- **64% of organisations say security of enterprise data is the top concern when granting access from a mobile device.** Our solutions mean it needn't be a risk. We can supply CESG-approved mobile and tablets devices, as well as VPNs for secure connections to your organisation's systems. We can also recommend and supply a range of mobile device management solutions to keep data on tablet and smartphones secure, even in the event of loss or theft. Our network is trusted by the MoD, emergency services and more than 1,800 public sector organisations to keep them safe.

# Revolutionising care with Nottingham University Hospitals NHS Trust

Nottingham University Hospitals NHS Trust had already begun to use the Nervecentre platform to help manage out-of-hours care, but the difference it made to patients' lives meant that a more ambitious roll-out to all 4,000 key clinical staff was the obvious next step. Rapidly deploying new mobile devices, with the right software ready to go, to this many staff was a huge undertaking, so they asked BT to help.

The roll-out was handled by BT Advise professional services consultants, who configured and delivered iPod touches, iPhones and iPads ward-by-ward, at a rate of 150 devices per week. Everything was set up and ready to go, right down to infection control compliant cases for the devices.

With all key staff using mobile devices and Nervecentre to manage care, efficiency — and patients' lives — is improved. Staff can now access and update digital patient records on the move, so everyone has clear and up-to-date information, wherever they are in the hospital. Digital observations and notifications are helping doctors prioritise urgent patient care on the go. Apps for blood tracking, holistic needs and viewing NUH guidelines have also been introduced alongside Nervecentre on the devices.

“BT provided over 4,000 devices that were ready for use. The Nervecentre software was on there and personal email addresses were already loaded. All people needed to do was turn on and get on with their work.”

**Mark Simmonds**  
Lead Consultant  
Nottingham University Hospitals NHS Trust

## An end-to-end service, with the support you need

Our engineers are based all across the UK, so we're never too far away if you ever need a hand. We'll work with you from procurement, to deployment, and continue to support you after everything you need is ready to go. Better still, we're already present on many national and local procurement frameworks. For you, that means it's easier to buy from us, and we are already tried and tested, saving you time and money. You'll find our mobile services on the **RM1045 Network Services** and **G Cloud IX** frameworks at the best possible price.

And, of course, everything we do has security embedded within it. From our 14 global security operations centres, our 2,500 security professionals are constantly watching, learning, predicting and responding to the latest threats to protect our customers and BT. We also helped to formulate and develop the ISO27001 standard for information security management. So you can be confident that your data is safe on our network.

### The right solutions for your digital organisation, with security at every level.

Our network solutions can help you be agile as an organisation, and deliver new and more efficient services.

Our cloud-based voice solutions can help you make the most of existing infrastructure while you bring in new services.

And our mobile solutions give you access to the UK's largest and fastest 4G network from EE, cutting travel costs and increasing your effectiveness.

Find out how we can make a difference today

Visit: <http://www.bt.com/business/localgovdigitalorg>

#### Offices Worldwide

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