



Flexible collaboration with no long term commitments

Hosted Collaboration Solution 250

We know that organisations like yours can benefit from new technologies that empower your people to communicate better

Not only do they help the people who work for you, they improve efficiency and mean significant cost savings for you, too. With our help, you could transform your organisation by fully harnessing this new technology. You know that remaining competitive means enabling new ways of working. But moving from traditional communications systems isn't always easy. One of the biggest challenges you'll face is introducing new collaborative technologies without causing disruption to your organisation or users. With that in mind, we've developed our Hosted Collaboration Solution 250 (HCS 250) to give you freedom, flexibility and a seamless transition to cloud-based communications.

How can we help?

HCS 250 gives you a hosted, business grade, and future proof cloud communications solution, based on Cisco technology. It includes a full range of collaboration tools, including presence, instant messaging, unified messaging, point to point HD video and HD voice. It can be deployed on a pay-per-user basis, with options for no term or call volume commitment. That way you get a scalable and easy to deploy solution, that's also cost efficient.

Combined with our wider portfolio of services, our solution can give you additional benefits through collaboration tools such as Jabber, and by unified communications (UC) applications via Cisco partners, such as Imagicle.

You can choose the features that individual users, teams or sites, benefit from. Additionally, we manage updates so there's no need to budget for future upgrades to keep your communications up to date.

Our solution gives you:

- innovative, open pricing models, that work on a per-user basis, so you can keep overheads low and plan costs easily
- an easy way to adopt new functionality and technologies
- the network reliability and bandwidth flexibility you'd expect from BT
- a simple installation, management and migration process, planned and supported by us
- a single supplier, with one helpdesk and bill to reduce your administrative costs
- a roadmap to full unified communications.

We'll help you remove the cost of managing your unified communication and collaboration infrastructure in-house, including the technology and business transition, with comprehensive migration plans to ensure you still make the most of your existing investment. We'll also make sure you're able to introduce new applications and technologies quickly and easily.

At the same time, your IT experts are free to focus on the important things, without getting bogged down in day-to-day monitoring and maintenance. And because you only need to pay for the users you need, you can react to changes quickly and easily, scaling services right alongside your business.

You'll also be able to take advantage of:

- full UC capability, including HD voice that ensures every message is heard clearly during audio calls and conferences
- IM and presence, so you can see the availability of internal and external resources, enable instant answers, remove roadblocks, speed up decision making and accelerate time to market
- basic contact centre and advanced queueing capability via our partner Imagicle, so you can manage front and back office on a single platform
- flexibility to access the platform via a BT MPLS solution, or via the internet
- a reliable service you can trust: because each region operates in geographically separate dual data centres your people will stay connected and in touch, even if the unexpected happens.

There's no need to worry if you have an existing on-premises Cisco system, either. Our solution delivers the same functionality so we can provide an easy transition to cloud. Your people keep the same call features and UC tools, and you still get value from your investment.

Keeping everyone connected with Jabber

Cisco's Jabber is your key part to ensuring collaboration happens in the office, remote locations, or on the move and over multiple devices and operating platforms. It runs on either a Mac or Windows PC, as well as a wide range of smartphones or tablets, including iOS, Android and Windows mobile.

At the entry level, Jabber offers IM and Presence, and comes as standard for all users. Further UC functionality is supported and based on the type of license you subscribe to.

Flexible pricing that works for you

It comes with flexible pricing, and options with no minimum term contract. In other words, we can offer more competitive utility pricing and commercial packages that work for you. Here's an overview of how pricing works:

- a single price per user, per month
- there's no call commitment and we offer a no minimum term contract option to keep things as flexible as possible for you.



Adding value and going further with us

Through our network reach, reliability, and expertise we'll help you get even more from your communications investment. Here's how:

- through our partners, we build on your UC Solution with Contact Centre, IVR, and Call Recording software
- you can choose from a comprehensive range of UC devices, including Cisco's new, cost-effective video endpoint portfolio
- you can take advantage of our comprehensive training and adoption services to help achieve maximum return on investment
- finally, with us, you can take advantage of integrated collaboration applications such as Cisco SPARK.

Why BT?

In short, we help pull things together. We offer you solutions that work best for today and can cope with whatever may come tomorrow. Here's what buying from BT means:

Unrivalled experience

We've been at the forefront of voice for over 150 years and our knowledge, experience and capability means we understand how critical voice is.

Global coverage

Our products are used by over 2,800 multinational customers who trust us to deliver a consistent 99.99% availability.

A cost effective solution

You only pay for what you need, when you need it – there's no need to be paying for peak capacity 24/7.

Extensive industry experience

We have a wealth of experience in the traditional and IP communications markets and manage and support over 1.5m IPT/UC users.

End-to-end solutions

Our broad portfolio, from network through security to end-user devices, means we can offer more complete end-to-end solutions.

Find out more
bt.com/voice

Offices Worldwide

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