Legacy surveys

Help your customers understand and optimise their business infrastructure

Our experts will conduct a site survey to gather detailed information about your customer's inventory, including usage patterns and service history. We'll identify lines with unclear usage and provide a portfolio analysis to guide their decisions and migration journey.

Surveys		Decisions	
On-site survey	Portfolio analysis →	Soft cease	Planned migration
Data analysis		Upsell	Bulk migration

No site is out of reach – understand your legacy estate
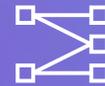
How much does it cost and why?

Prices vary depending on a range of factors:

Number of locations and buildings

Number of legacy circuits

Density of circuits

Number of engineers required to meet health and safety requirements

Size of buildings

Campus sites – number of buildings

BT

Case study one: Public Sector organisation

Challenge
A public sector infrastructure organisation faced difficulties with outdated telephony systems that were critical for operations. The lack of visibility into these systems created inefficiencies and made it challenging to plan for modernisation while ensuring regulatory compliance.

Solution
We conducted comprehensive surveys to map the organisation's telephony estate. This involved identifying essential systems, uncovering inefficiencies, and ensuring the organisation could align with compliance requirements as they transitioned to modern solutions.

Result
We provided the organisation with a detailed overview of their existing telephony estate, including a full inventory of lines, circuits, and connected equipment, some of which were critical to the national infrastructure of the UK. This clear understanding allowed them to make informed decisions and safely prepare for migration to all-IP.

# Case study two: Multinational organisation

Challenge

A multinational aerospace and defence organisation struggled with outdated communication systems vital for global operations. The lack of transparency created inefficiencies, making modernisation and regulatory compliance difficult.

Solution

We conducted detailed surveys to evaluate their telephony estate, mapping critical dependencies, identifying inefficiencies, and ensuring alignment with compliance standards.

Result

We created a clear as-is view of the customer's estate, detailing the lines and circuits they had with us and providing a comprehensive understanding of the equipment connected to each. This included identifying equipment critical to the national infrastructure of the UK. The organisation was left with a clear, consolidated inventory, enabling them to make informed decisions about how to safely and effectively migrate to all-IP.

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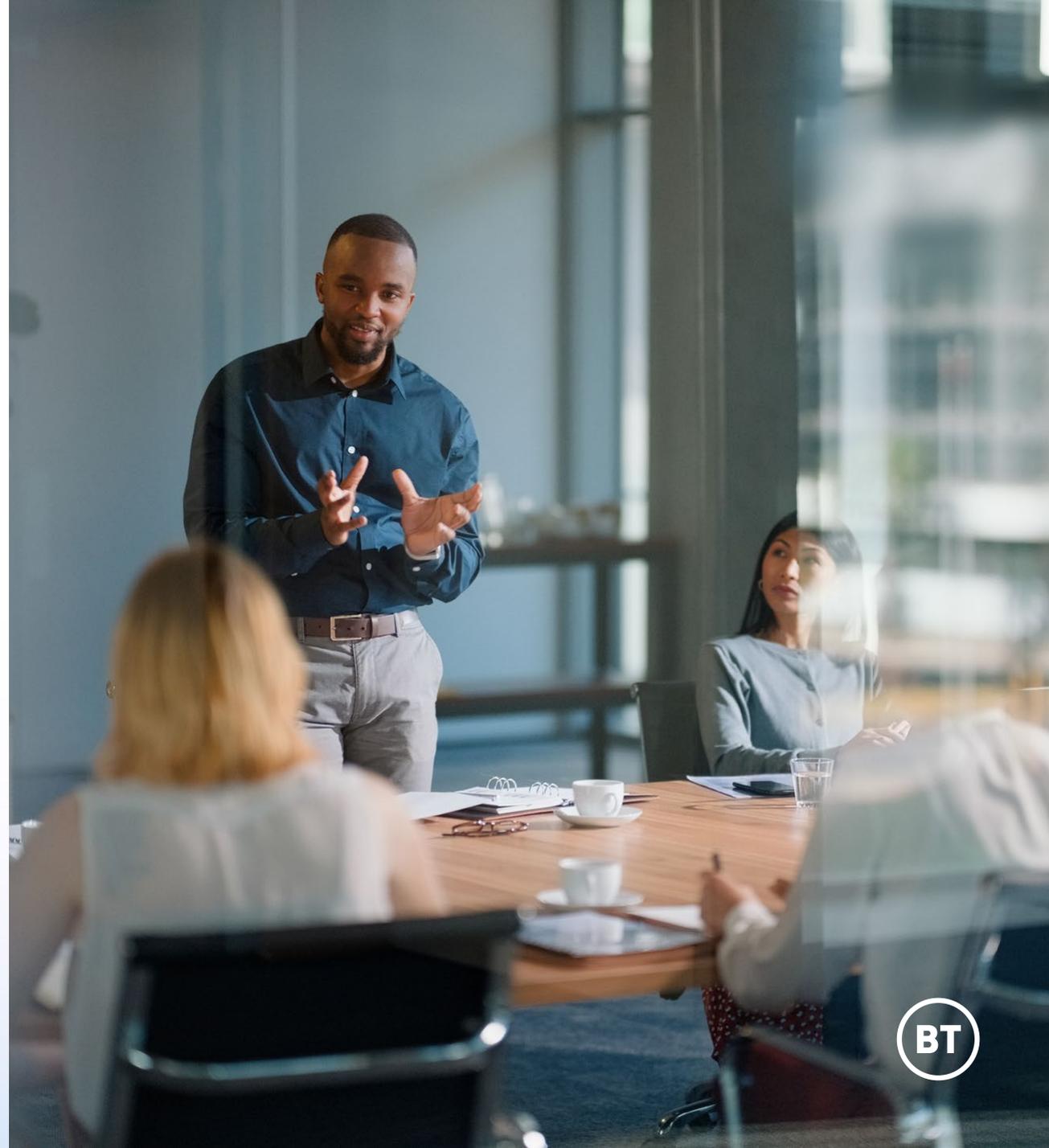
Creating an order for a legacy survey

To get started, contact your migration specialist or account manager.

Perform requirements capture with the customer.

Perform analysis on customer-provided data and BT data for lines and circuits at each customer location.

On completed/signed SOW, a project manager will be assigned who will be in touch with you. This will be a welcome call to take you through how the project will be delivered.

Provide a SOW, a price-based on SOW template, and pricing tool.

Agree the scope of survey with customer (locations/ccts) based on analysis.

BT Means Business

Want to get started?

Have a chat with your account manager today.